



Delivering innovative technology for a sustainable future.

August 5th, 2015

Dawn Brown

Description	Qty	Unit Price \$US	Total Price \$US
GlobalStar Track S Collar Plan #1 Weight: about 450g – 550g <ul style="list-style-type: none"> • Includes 16 channel GPS engine • Includes Globalstar satellite PTT for transmission of GPS data, all GPS fixes automatically stored in collar • Includes Advanced scheduler to allow variable user selected GPS & beacon schedules on each collar. • Host software included with all collar orders has a life calculator to allow user to determine battery life estimates for schedules created and is used for data download upon collar recovery and reprogramming for redeployment. • User definable schedule of GPS locations sent per message through Globalstar PTT. This allows the user flexibility to choose a specific transmission strategy to maximize battery life and/or minimize satellite fees. • Includes User replaceable battery pack for redeployment of collar without return to manufacturer. • Includes high powered VHF beacon with normal, mortality and recovery modes as well as indication of GPS engine function • Includes mortality/hibernation sensor • Includes temperature sensor to record ambient temperature every 5 minutes, regardless of GPS schedule. • Includes 3-axis activity sensor • Includes Geofencing/Virtual Fencing • Collars can be rebuilt in factory 	2	\$1,600	\$3,200
Globalstar satellite Collar Activation Fee	2	\$40	\$80
Globalstar satellite monthly charge Plan#1 (12 months @ \$15 / month)	2	\$180	\$360
Globalstar satellite Transmission Charge estimate (minimum 6 months x \$15/month + 1000 messages at \$0.30 each)	2	\$390	\$780
Data Web Server Access, for downloading data & real time data mapping on Google Earth (for life of collar)	2	\$100	\$200
Freight	1	\$80	\$80
Total :			\$4,700

Please Note: Globalstar satellite fees are estimations and do not include factors such as: mortality events, undeployed collars, collars that are deployed for longer than intended or with different fix schedules.

Globalstar Airtime Fees Plan #1: One time activation fee of \$40 per collar, \$15 monthly per collar, plus \$0.30 per satellite data transmission. Should the collar sit on-the-shelf a monthly fee of \$4 applies until the collar is deactivated permanently.

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115 Pony Drive, Newmarket, Ontario L3Y 7B5 Tel: (905) 836-6680 Fax: (905) 836-6455 Internet: <http://www.lotek.com>



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Globalstar satellite allows transmission of every GPS fix in almost real time, or transmission of every 2nd fix, or 3rd, or 4th, or 5th, 6th, 7th, 8th fix, 9th, 10th, 11th, 12th, 16th, 24th, 48th or 96th fix

Access to Lotek Web Data Server allows viewing of locations automatically in Google Earth and download of data to any computer by multiple parties anywhere in the world, is \$100 per collar, fee good for life of collar with all re-deployments.

Host software included with all collar orders, has a life calculation estimate based upon the schedule you create.

Advanced Scheduler: permits user to set desired flexible fix schedule and permits user to specify when the beacon will be ON and OFF. Also allows user to set VHF beacon schedule with duty cycle.

Temperature: Collar will record ambient temperature every 5 minutes that the collar is deployed, regardless of fix schedule.

STANDARD TERMS, CONDITIONS AND SERVICES

Pricing:

- 1) Unit Prices are in US\$, FOB Plant. Freight will be Prepaid and ADDED to invoice.
- 2) Prices are **quantity and model** dependent
- 3) Quoted pricing is valid for 60 days

Payment Terms : Net 30 days with P.O. Proforma invoice available upon request. If no purchase order provided 100% PREPAYMENT NEEDED

Payment Method:

- 1) Check
- 2) Wire transfer
- 3) Credit card payments are only accepted for deposits or orders up to a maximum of US\$5,000

Shipment: Federal Express courier.

Services: On site training and application support is available and will be quoted upon request.

The Purchaser agrees that the use of all equipment supplied by Lotek is at the purchaser's sole risk. It is the user's sole responsibility to deploy Lotek equipment in a manner that is in compliance with animal care standards set by the user's national, state and/or local governments.

Warranty: All GPS units manufactured by Lotek are warranted to be free from defects in materials and workmanship under normal use for a period of one year from date of shipment. (Warranty also covers batteries.) For questions or comments regarding this quotation, please contact Tanya Tycholis at 905-836-6680 ext. 3540, tycholis@lotek.com, or Oana Bantus at 905-836-6680 ext. 2907, obantus@lotek.com.

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